#### Behaviour And Games On Networks

Rogayeh Dastranj Tabrizi email: rda18@sfu.ca Office: WMC 3607 Office Hours: Thursdays 12pm-2pm

> Department of Economics Simon Fraser University

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### Games on Networks

So far we have studied diffusion and learning on networks, but what if:

- There are decisions to be made that involve:
  - Complementarities
  - Strategic interplay
  - Interdependencies
- Various reasons for interactive effects:
  - Friends, neighbours, society's choice can influence one's own choice.
  - There are external effects, like higher payoff if one is well connected.
  - Sense of identity: act consistent with some stereotype

# **Graphical Games**

Individual decisions often depend on the relative proportions of neighbours taking actions, e.g.:

- Whether to buy a product, or learn a new language.
- This results in multiple equilibria, some people may be willing to adopt a new tech only if others do:
  - No one adopts,
  - Or some non-trivial portion of population adopts it.
- One way of introducing such strategic behaviour is to model the interactions as a game.
- A useful class of such interactions and games are called Graphical Games.

# **General Definition**

- There are n players who are connected by a network g.
- Each player takes an action in  $\{0, 1\}$ .
- The payoff of player *i* is given by:

 $u_i(x_i, x_{N_i(g)})$ 

- Where  $x_{N_i(g)}$  is the profile of actions taken by neighbours of i in network g.
- Therefore, the payoff depends on:
  - How many neighbours choose each action,
  - How many neighbours a player has.

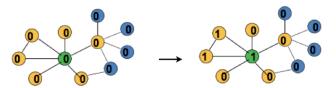
- Note that a players action is related to his indirect neighbours actions, since a player's neighbours actions is influenced by their neighbours and so forth:
- The equilibrium conditions tie together all the behaviours in the network.
- The network could be directed or undirected.

## **Example 1: Simple Complement**

• Agent i is willing to choose 1 iff at least t of his neighbours do:

$$u_i(0, m_{N_i(g)}) = 0$$
  
$$u_i(1, m_{N_i(g)}) = -t + m_{N_i(g)}$$

- Where  $m_{N_i(g)}$  is the number of neighbours choosing action 1.
- Example: An agent is willing to take action 1 if and only if (iff) at least two neighbours do (t = 2):

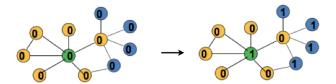


### Example 2: 'Best Shot' Public Good Game

• An agent is willing to take action 1 if and only if no neighbours do:

$$u_i(0, m_{N_i(g)}) = \begin{cases} 1 & \text{if } m_{N_i(g)} > 0\\ 0 & \text{if } m_{N_i(g)} = 0 \end{cases}$$
$$u_i(1, m_{N_i(g)}) = 1 - c, \qquad 0 < c < 1 \end{cases}$$

- Taking action 1 is costly (c): a player prefers that a neighbour take the action rather than doing it himself,
- But taking the action is better than having nobody take the action.



### **Example 3: Match Majority**

• Agent *i* prefers to do what majority of neighbours do:

$$u_i(0, m_{N_i(g)}) = 1 - \frac{m_{N_i(g)}}{d_i}$$
$$u_i(1, m_{N_i(g)}) = \frac{m_{N_i(g)}}{d_i}$$

- As an example: consider a game where there are two types of agents, "conformists" and "rebels".
- Conformists like to take an action that matches the majority of their neighbours, while rebels refer to take an action that matches the minority of their neighbours,

# Equilibria

Given the graphical game structure, we can use game theory to make predictions about players' behaviour and how it depends on the network structure.

• In a graphical game, a pure strategy Nash equilibrium is a profile of strategies  $x = (x_1, ..., x_n)$  such that:

$$u_i(1, x_{N_i(g)}) \ge u_i(0, x_{N_i(g)}) \quad \text{if } x_i = 1,$$
 (1)

$$u_i(0, x_{N_i(g)}) \ge u_i(0, x_{N_i(g)})$$
 if  $x_i = 0$  (2)

- Equilibrium condition requires that each player chooses the action that gives them the highest payoff given his neighbours actions.
- No player should regret the choice that he made given the action taken by others.

# Strategic Complements & Subsititutes

 Strategic Complements: Choice to take an action by my friends increases my relative payoff to taking that action (e.g., friend learns to play a video game). Formally, ∀i, m > m':

$$u_i(1,m) - u_i(0,m) \ge u_i(1,m') - u_i(0,m')$$

 Strategic Substitutes: Choice to take an action by my friends decreases my relative payoff to taking that action (e.g., roommate buys a stereo/fridge). Formally, ∀i, m > m':

$$u_i(1,m) - u_i(0,m) \le u_i(1,m') - u_i(0,m')$$

# **Threshold and Externalities**

#### **Useful Observation**

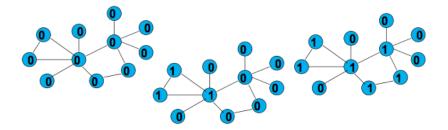
- Complements: there is a threshold t(d), such that i prefers 1 if  $m_{N_i(g)} > t(d)$  and 0 if  $m_{N_i(g)} < t(d)$ .
- Substitutes: there is a threshold t(d), such hat i prefers 1 if  $m_{N_i(g)} < t(d)$  and 0 if  $m_{N_i(g)} > t(d)$ .

- We have Externality when:
  - Others' behaviours affect my utility/welfare.
  - Others' behaviours affect my **decisions**, actions, consumptions, opinions.
  - Others' actions affect the relative payoffs to my behaviours.

# Equilibria in Simple Complement Game

Equilibrium structure is a Complete Lattice when:

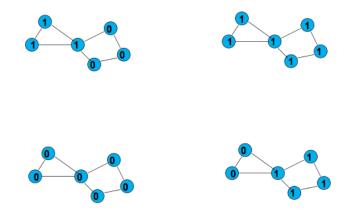
- There exist a maximum equilibrium such that each players action is at least as high as in every other equilibrium,
- Similarly, there is a minimum equilibrium where actions take their lowest values out of all other equilibria.



# Equilibria in Simple Complement Game

#### Proposition

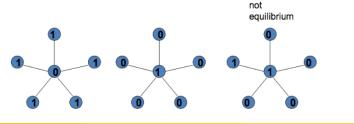
In a graphical game of strategic complements the set of pure strategy equilibria is a (nonempty) complete lattice.



# Equilibria in Best Shot Public Good Game

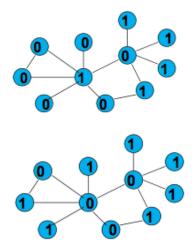
#### Maximal Independent Set:

- Independent Set: A set S of nodes such that no two nodes in S are linked.
- Maximal: Every node in the network is either in S or linked to a node in S.
- In the **best shot** game, the maximal independent set is the set of all agents who choose 1. By definition, none of these agents are connected to each other:



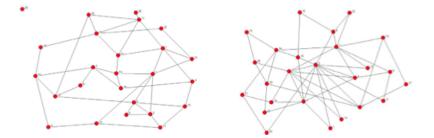
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## Equilibria in Best Shot Public Good Game



# How Do Equilibria Vary With Networks?

- What Happens as Network Becomes More Connected?
- What Happens as Link Structure is Rearranged?



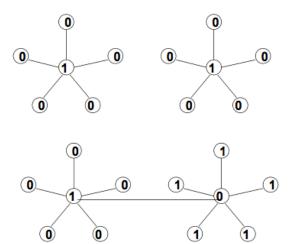
# **Adding Links: Strategic Complements**

New equilibrium where all players take weakly higher actions (t(d) = 2):

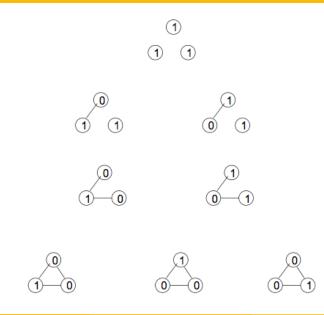
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# **Adding Links: Strategic Substitutes**

Best shot game: care only about maximum action in neighbourhood.



# **Adding Links: Strategic Substitutes**



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# Conclusion

- Individuals' positions in the network matters:
  - Higher actions in complements
  - Lower actions in substitutes
- Network structure matters, adding links:
  - "increases" provision in complements,
  - "decreases" in substitutes.
- Welfare is ambiguous.